



中国中铁股份有限公司
CHINA RAILWAY GROUP LIMITED

2010 年度中期业绩推介

Interim Results Announcement 2010

Stock Code:390.HK;601390.SH

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Management Representatives

SUN Patrick

Independent Non-executive Director

LI Jiansheng

Vice-president, CFO and General Legal Advisor

YU Tengqun

Secretary to the Board of Directors

TAM Chun Chung

Joint Company Secretary



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Financial summary

Taking the opportunities arising from the government's increasing investment in infrastructure construction, our profitability has increased dramatically

RMB in millions (except EPS)	2010 1H	2009 1H	Change
Revenue	1,856.85	1,423.31	↑ 30.46%
EBITDA ¹	74.41	67.27	↑ 10.61%
Operating Profit	45.24	40.57	↑ 11.51%
Profit Attributable to Equity Holders of the Company	32.86	30.81	↑ 6.65%
Profit Attributable to Equity Holders of the Company – Net of Foreign Exchange Gains/Losses from Proceeds of H Share IPO ²	34.86	23.99	↑ 45.31%
EPS ³	RMB0.154	RMB0.145	↑ 6.65%

Notes: 1. EBITDA = operating profit + depreciation + amortization;

2. Profit attributable to equity holders of the Company +/- Foreign exchanges losses/gains from proceeds of H share IPO

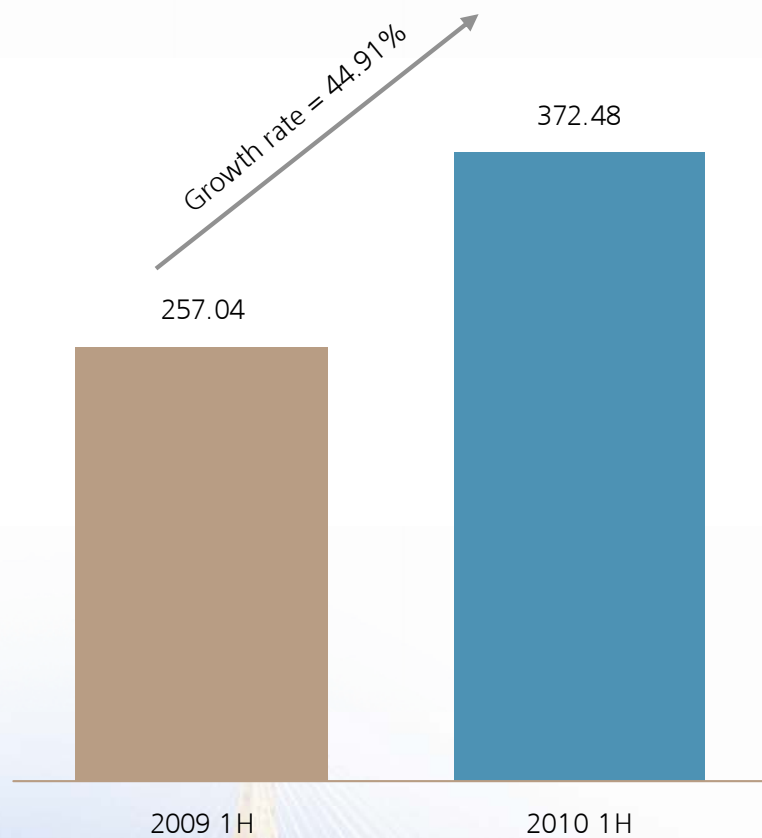
3. EPS = profit attributable to equity holders of the Company / weighted average shares outstanding; No diluted EPS are presented as there are no potential dilutive ordinary shares outstanding during both periods



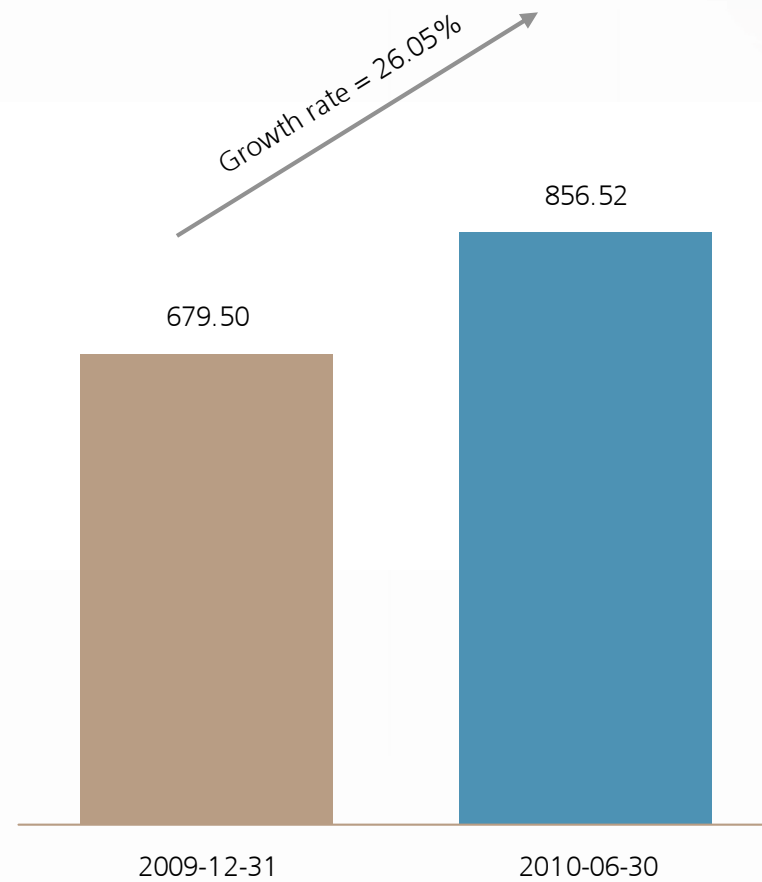
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New contracts and backlog

New Contracts (RMB billions)



Backlog (RMB billions)



Infrastructure construction

Further consolidated the leading position in infrastructure construction industry by undertaking several key projects

Nanjing Dashengguan Bridge



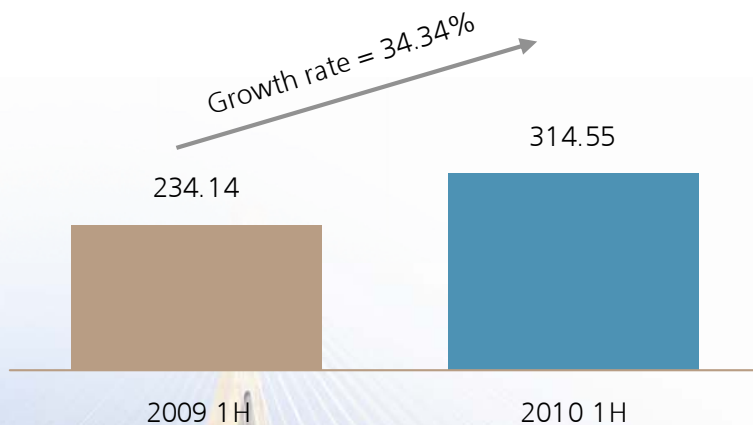
Xiamen Xiang'an Undersea Tunnel



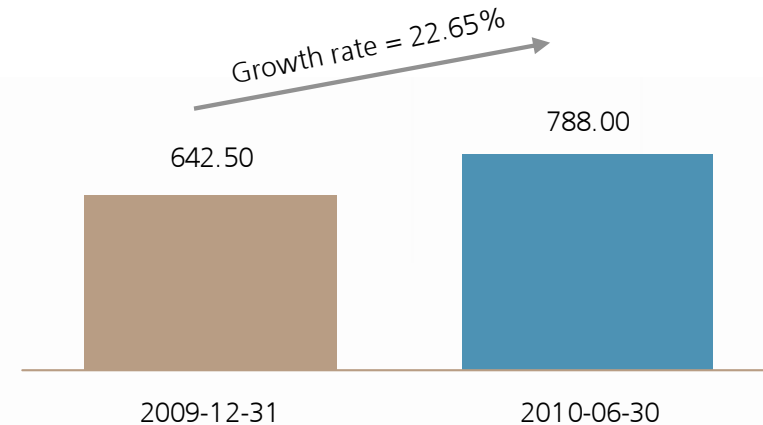
Shenzhen Metro Line 5



New Contracts (RMB billions)



Backlog (RMB billions)



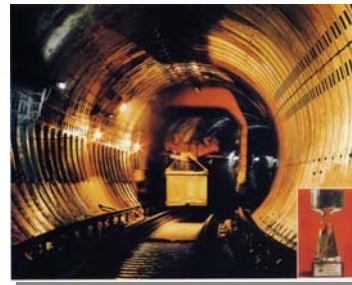
Survey, design and consulting services

Further enhanced the integrated design capabilities and market competitiveness

Beijing-Shanghai High Speed Railway



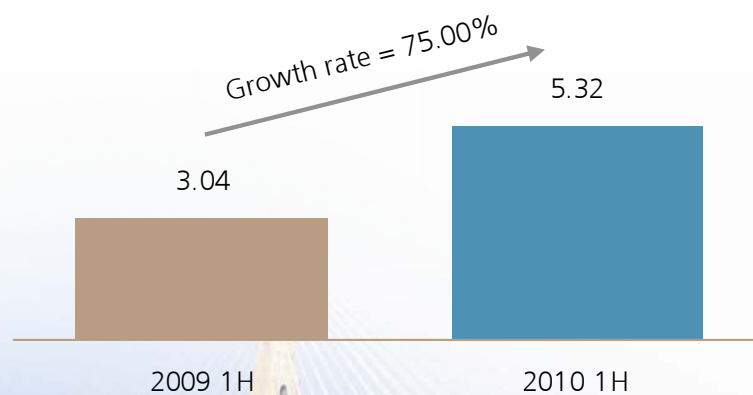
Shanghai Urban Railway



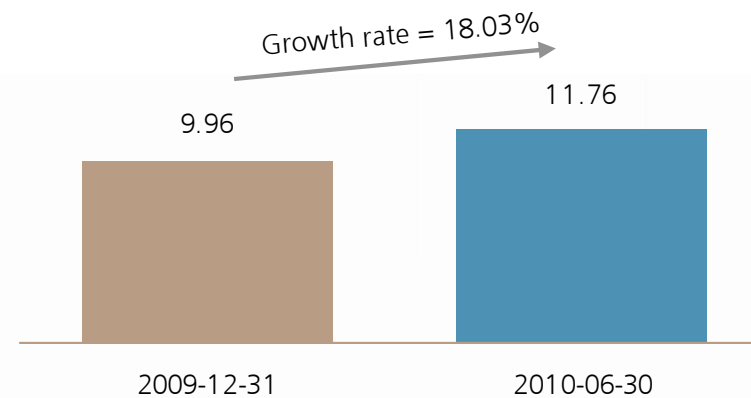
Tianxingzhou Yangtze River Bridge



New Contracts (RMB billions)



Backlog (RMB billions)



Engineering equipment and component manufacturing

Promote the reallocation of resources within the segment through the newly built platform-"China Railway Science & Industry Group Corp."

Steel structures



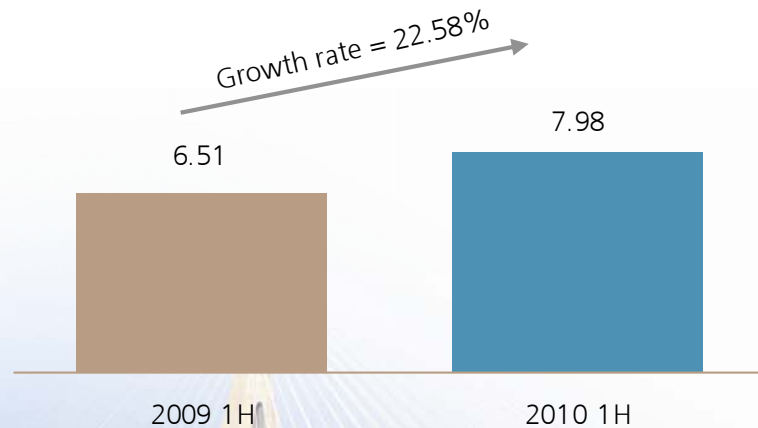
Turnouts



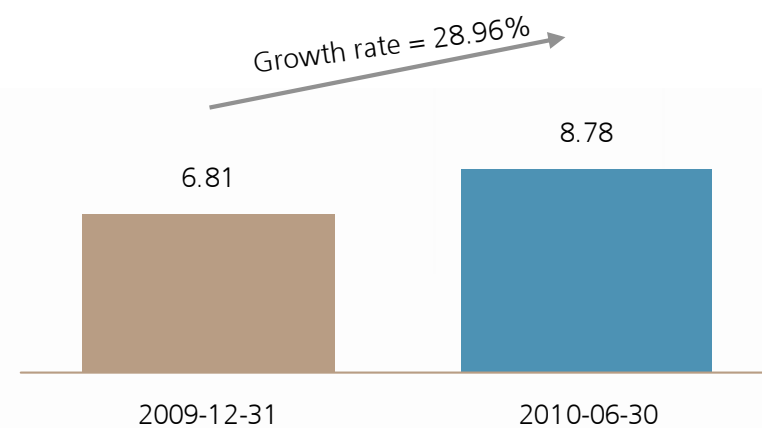
Tunnel boring machines



New Contracts (RMB billions)



Backlog (RMB billions)



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Property development

Further consolidated our property resources by relying on the business platform of “China Railway Real Estate”

Beijing Lijiang New Town



Qingdao International Trade Centre



Shenzhen Nuode International Residential area

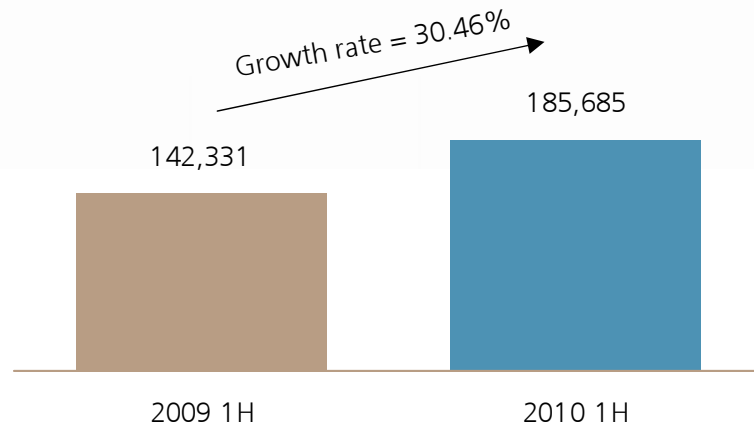


- Captured the market opportunities, devoted more resources on project development to expand the market share
- As at 30 June 2010, our gross site and construction area under development was 13.48 million square meters and 22.83 million square meters, respectively

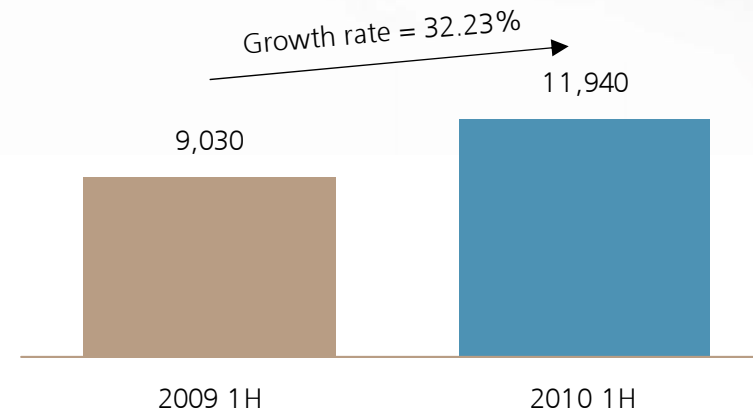


Summary of Income statement

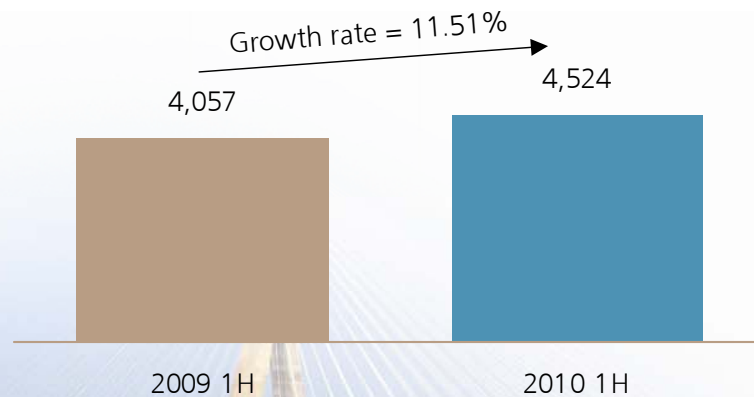
Revenue (RMB millions)



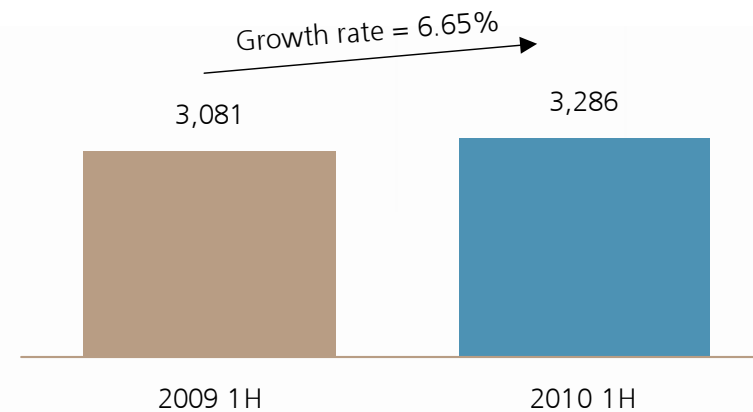
Gross profit (RMB millions)



Profit before taxation (RMB millions)

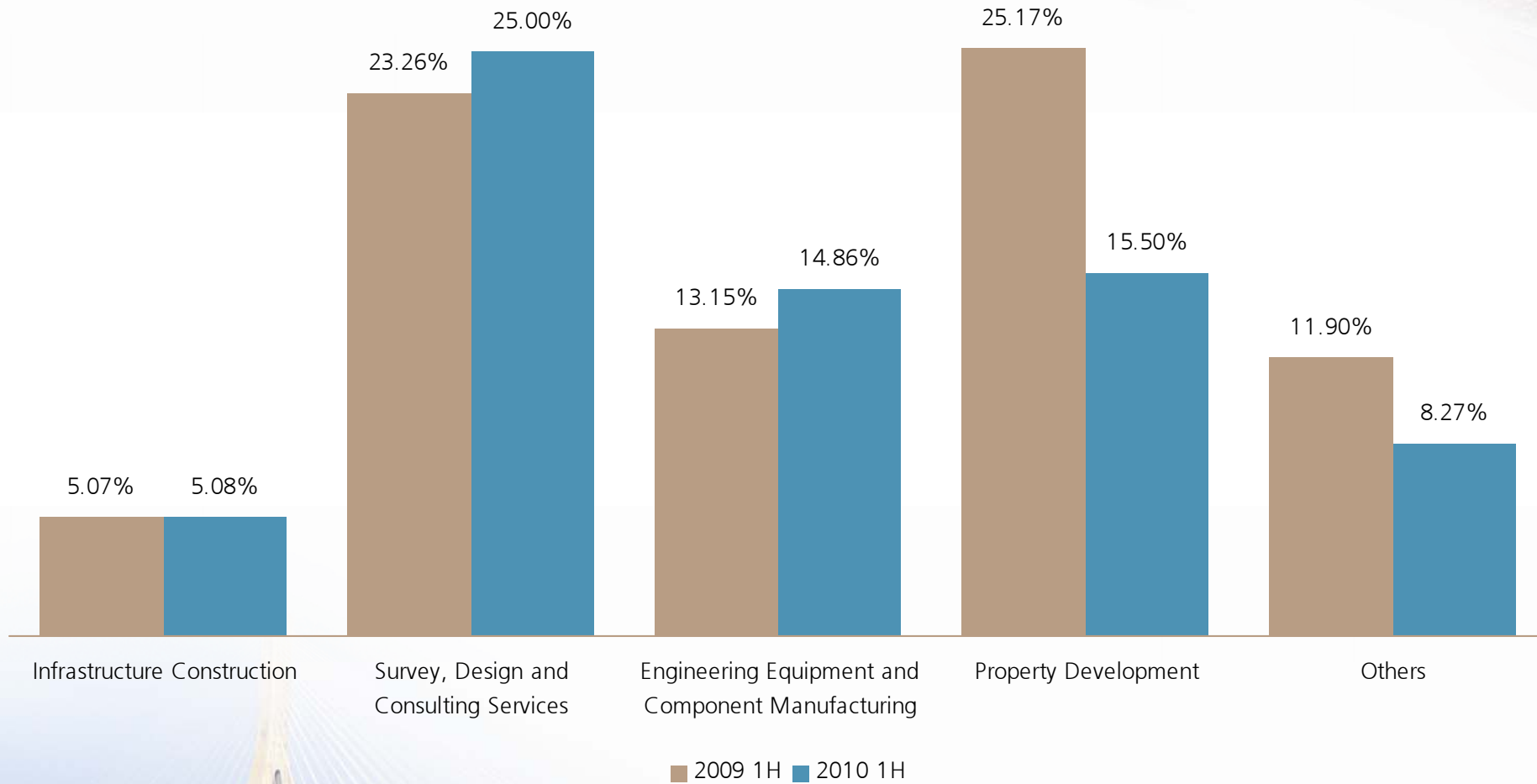


Profit attributable to equity holders of the company (RMB millions)



Gross margin by segment

Our gross margin in 2010 1H was 6.4%

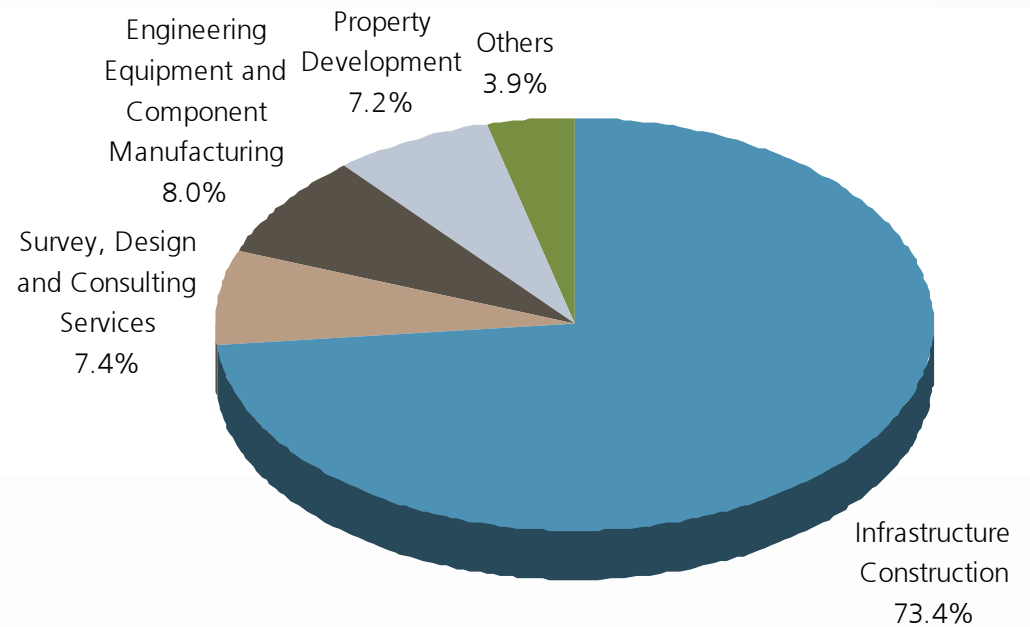
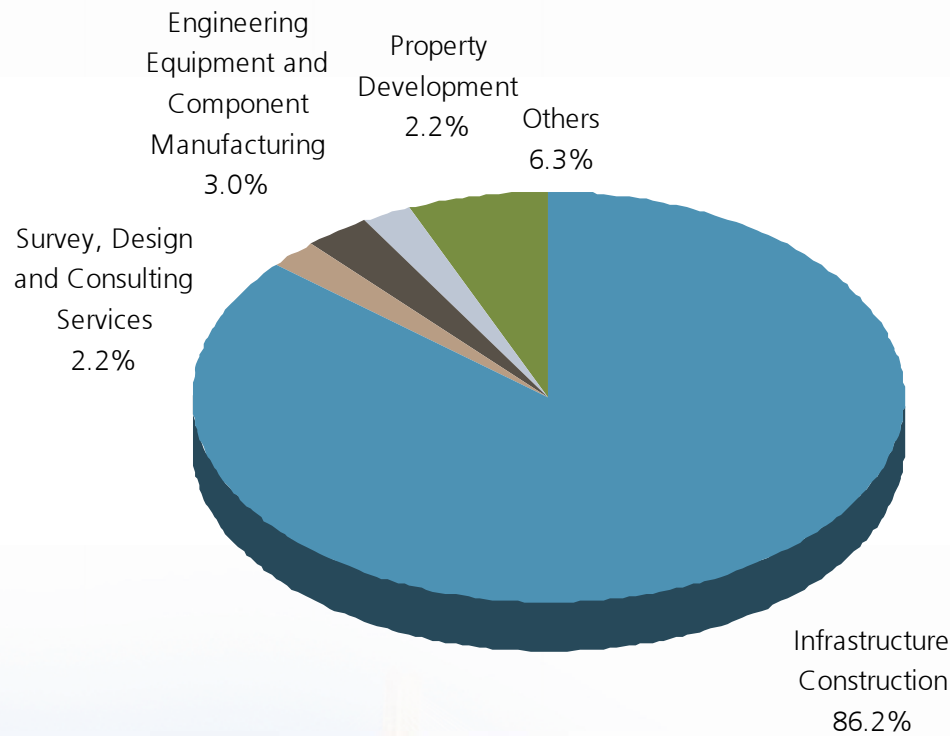


Contribution by segment



Segment Revenue

Segment Result



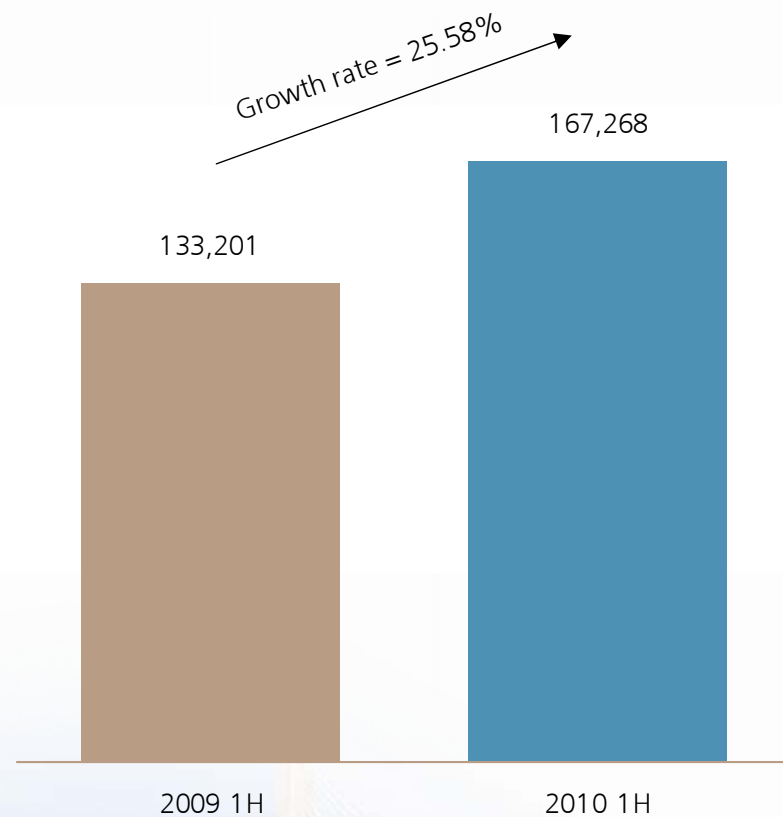
Note: Segment revenue includes inter-segment revenue



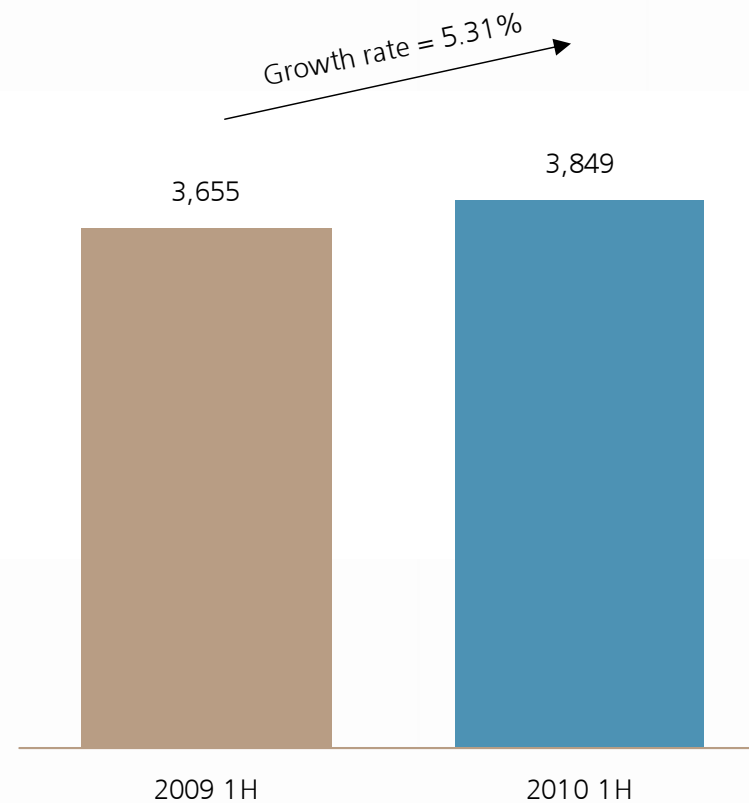
Segment revenue and results

Infrastructure construction

Revenue¹ (RMB millions)



Segment result (RMB millions)



Note: 1. Segment revenue includes inter-segment revenue

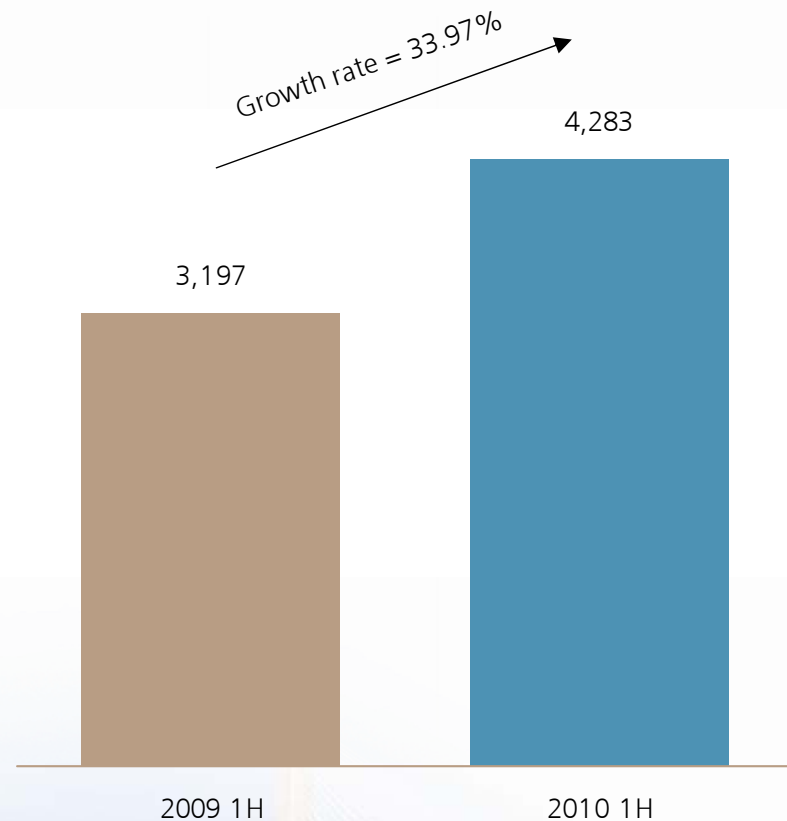


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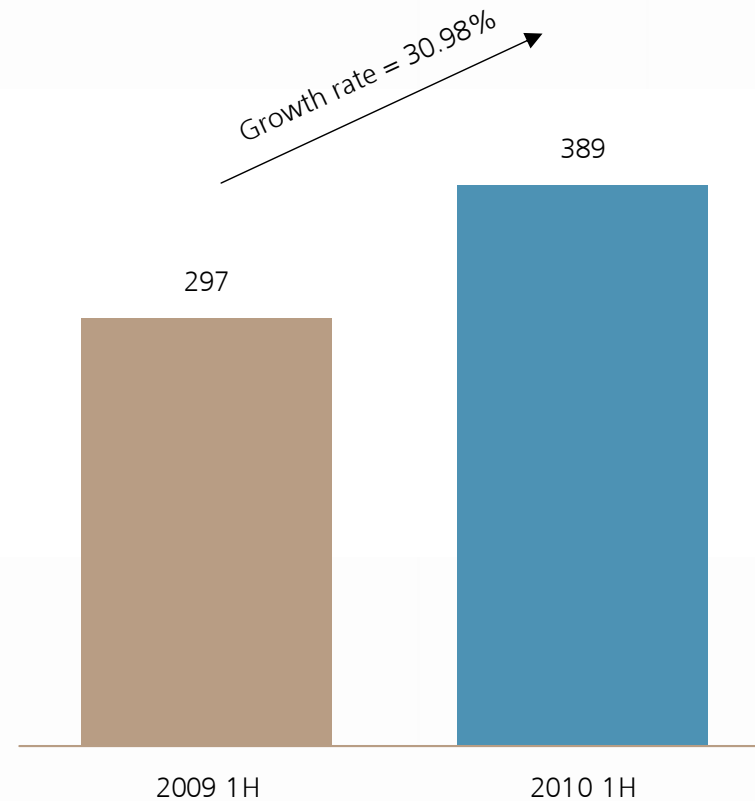
Segment revenue and results

Survey, design and consulting services

Revenue¹ (RMB millions)



Segment result (RMB millions)



Note: 1. Segment revenue includes inter-segment revenue

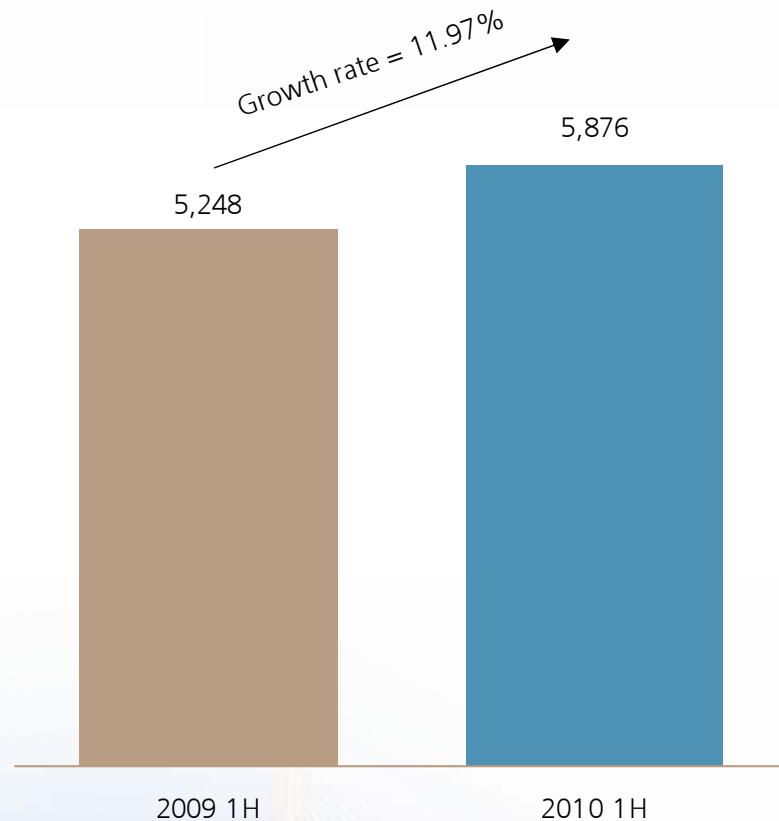


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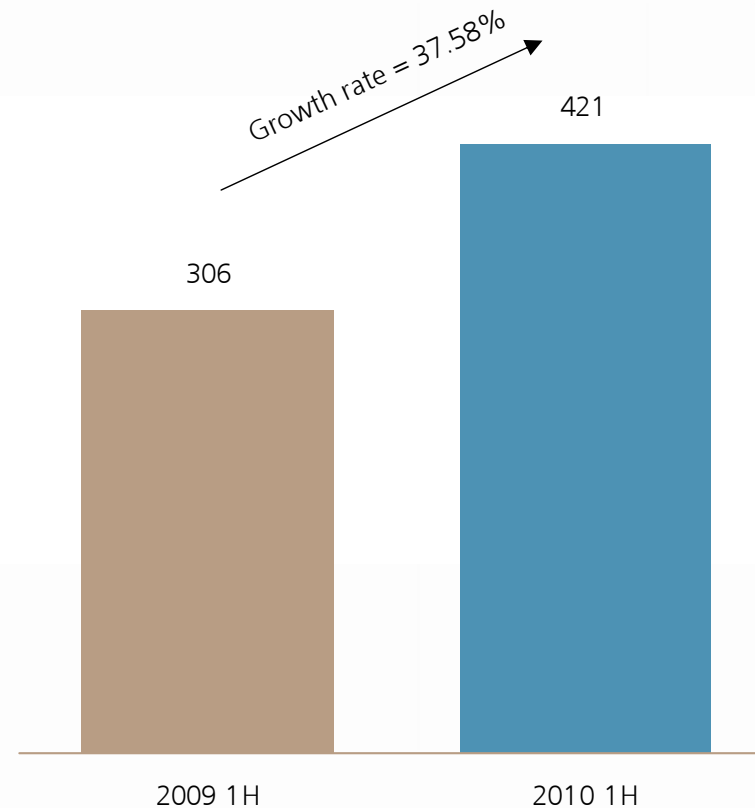
Segment revenue and results

Engineering equipment and component manufacturing

Revenue¹ (RMB millions)



Segment result (RMB millions)



Note: 1. Segment revenue includes inter-segment revenue

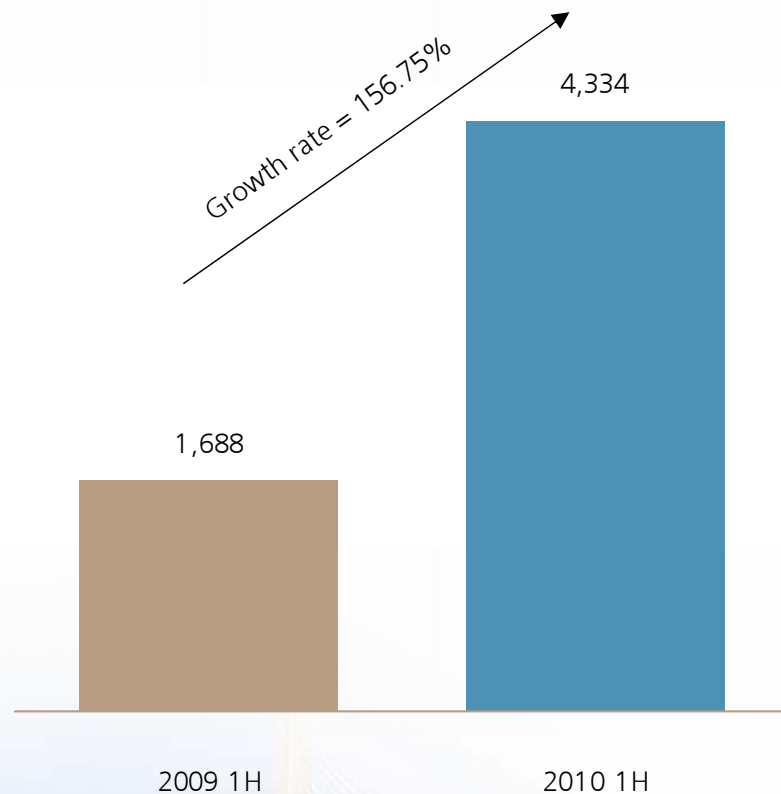


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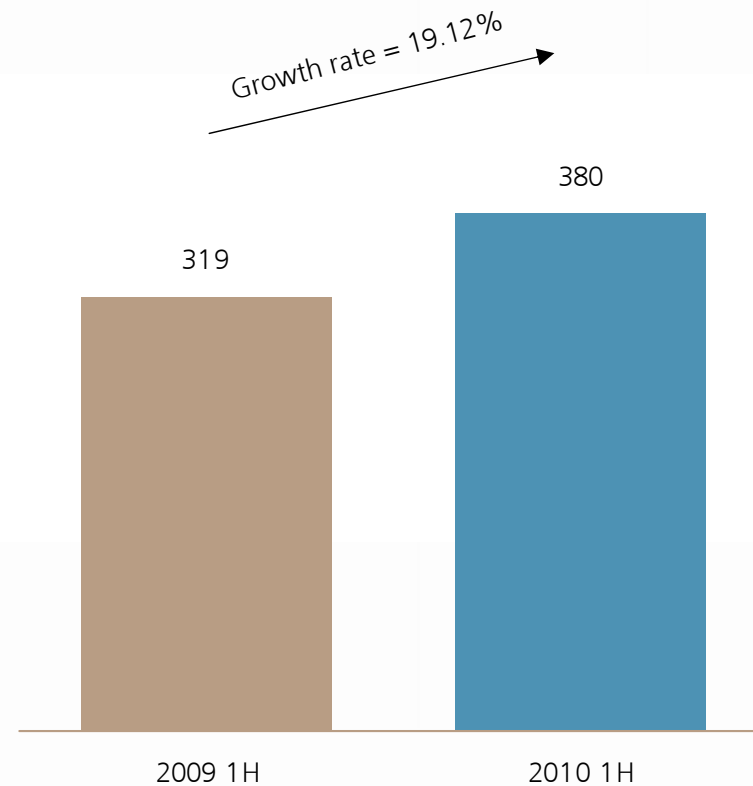
Segment revenue and results

Property development

Revenue¹ (RMB millions)



Segment result (RMB millions)



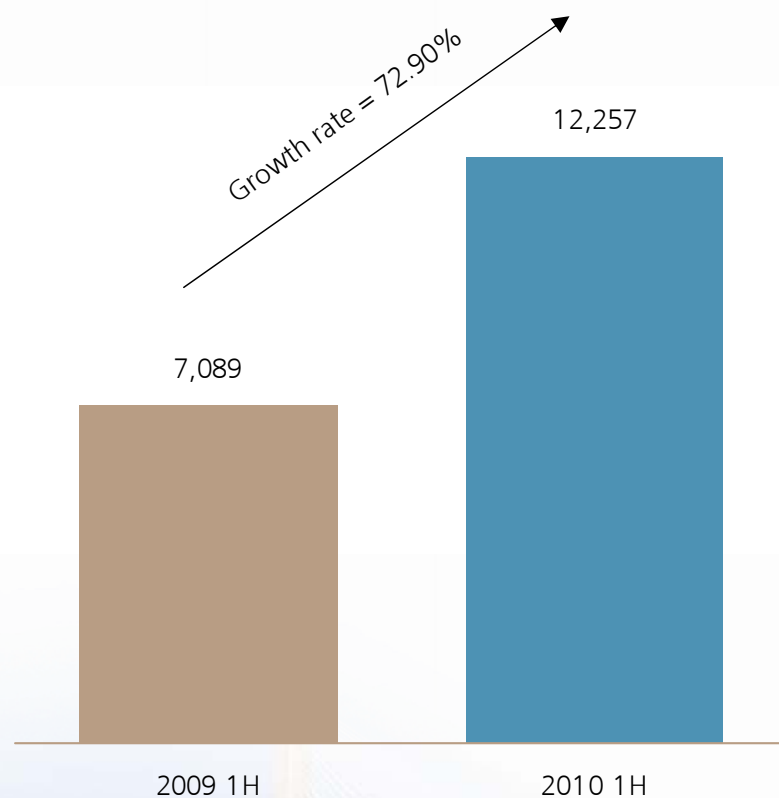
Note: 1. Segment revenue includes inter-segment revenue



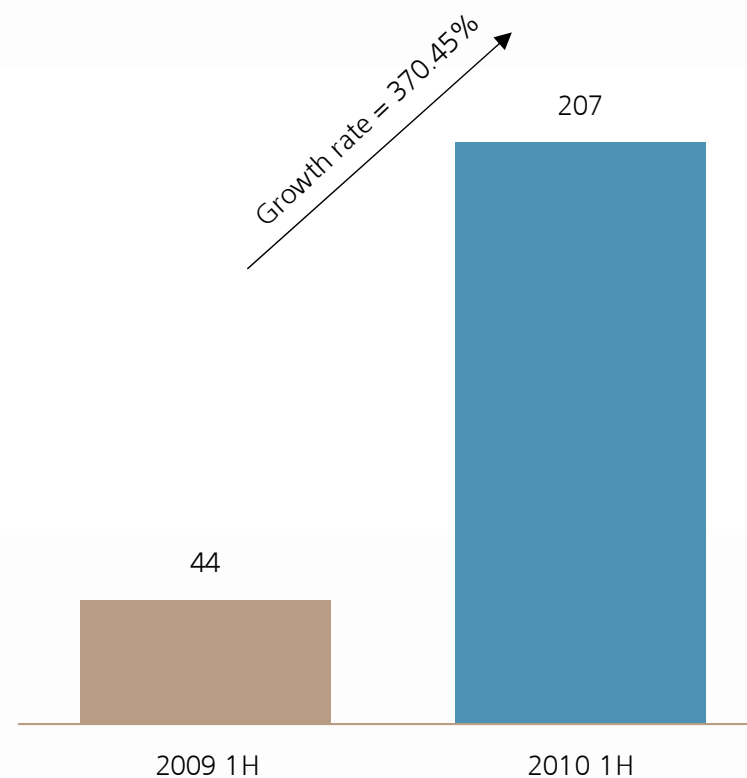
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Segment revenue and results Others

Revenue¹ (RMB millions)



Segment result (RMB millions)



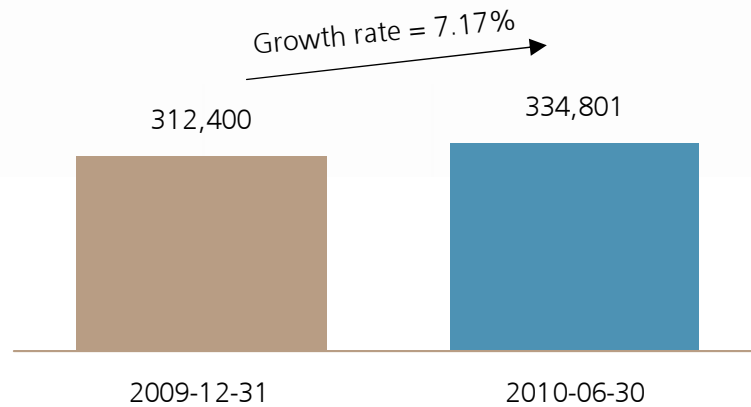
Note: 1. Segment revenue includes inter-segment revenue



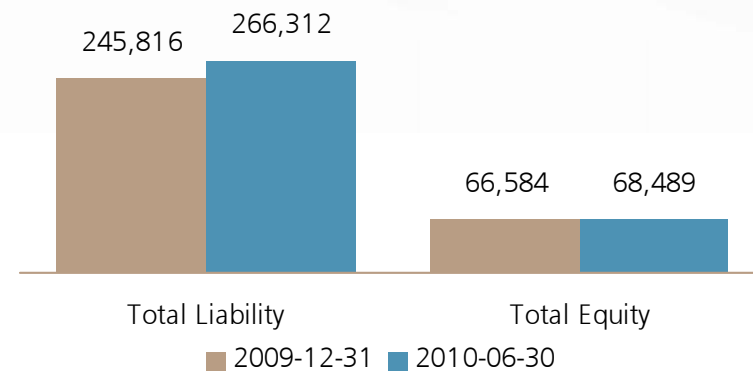
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Summary of Balance sheet

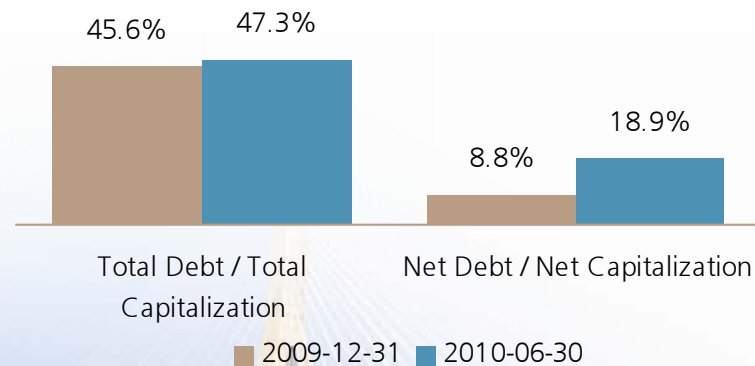
Total asset (RMB millions)



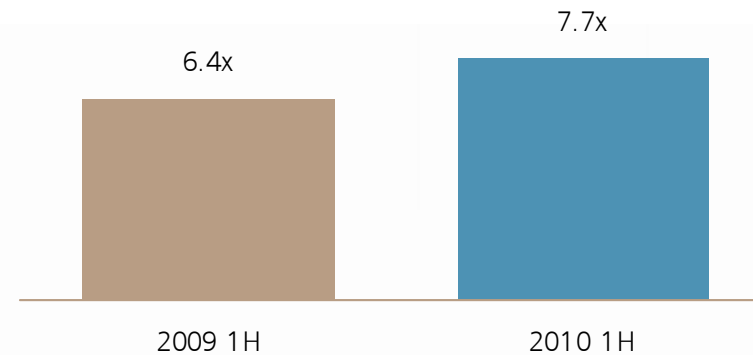
Total liability and total equity (RMB millions)



Debt/Capitalization

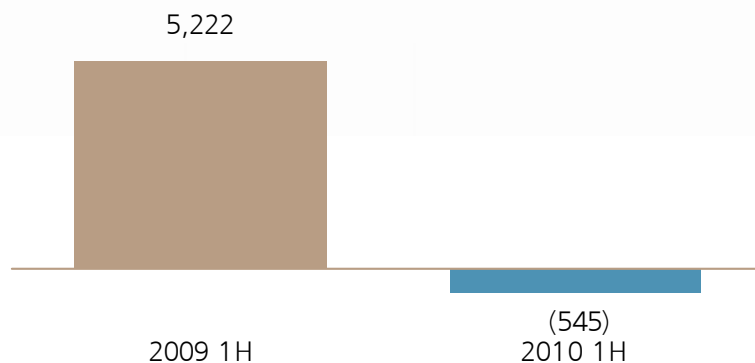


EBITDA/Interest expenses

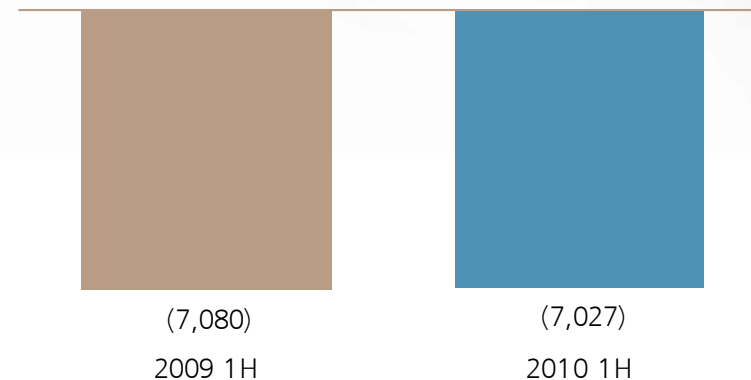


Summary of Cash flow statement

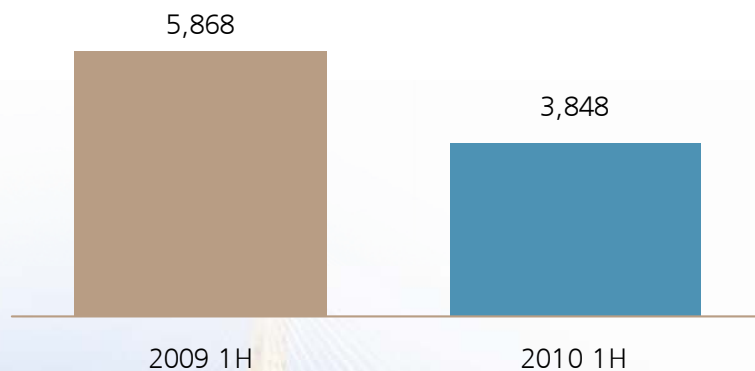
Cash Flow from Operating Activities



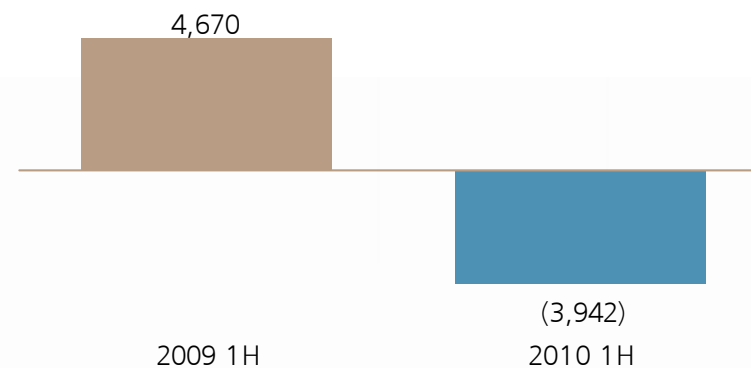
Cash Flow from Investing Activities



Cash Flow from Financing Activities



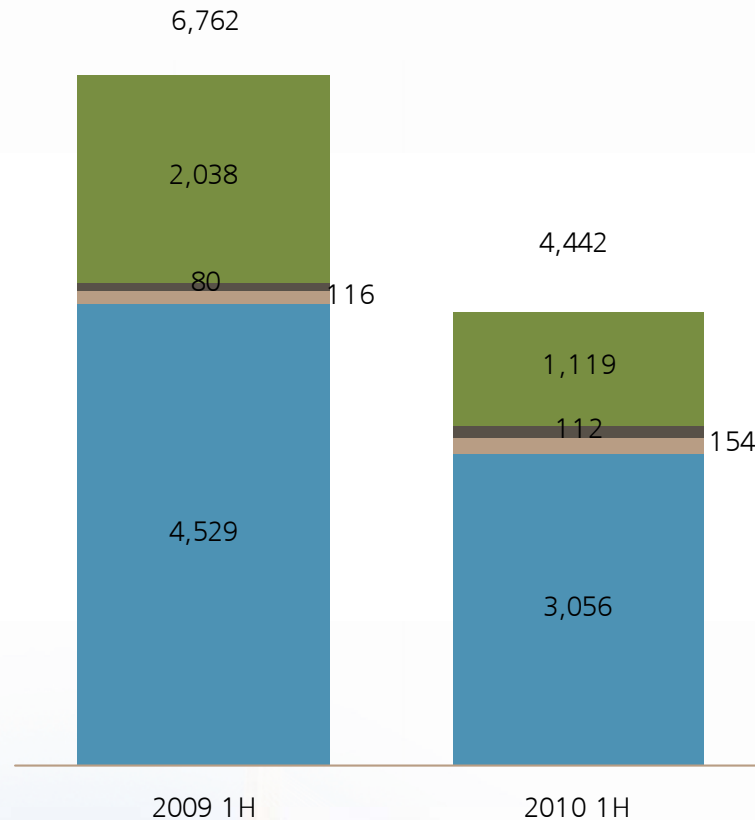
Net Change in Cash and Cash Equivalent



Note: Figures in RMB millions

Capital expenditure

Capital expenditure (RMB millions)¹



- Property Development and Others
- Engineering Equipment and Component Manufacturing
- Survey, Design and Consulting Services
- Infrastructure Construction

Note: 1. Before elimination

Capital expenditure items

Infrastructure Construction

- Primarily for equipment purchases such as tunnel boring machines

Survey, Design and Consulting Services

- Primarily for large-scale information system equipment purchases

Engineering Equipment and Component Manufacturing

- Primarily for the establishment of production bases

Property Development and Other Business

- Primarily consists of expenditures on BOT and mining projects



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Prospective outlook

Promote two major transformations to achieve second pioneering

Domestic and International

Three markets of railway,
non-railway and overseas

1

More focus on
the management of
enterprise foundation

2

More focus on
the development of
main business

3

More focus on
the quality of the
Group's development

5

More focus on
the improvement of
core competitiveness

4

More focus on
the innovation of
system and mechanism

Maximize
Shareholder
value



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Q & A



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谢谢
Thank You

